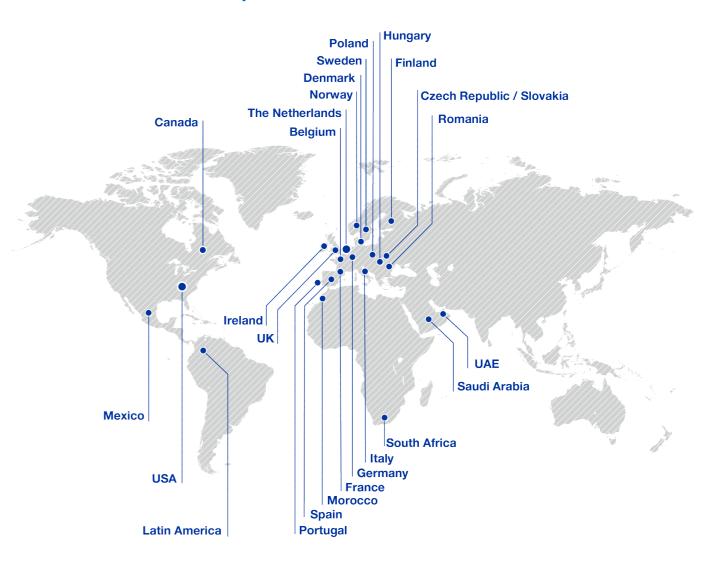




LOCATIONS / EMEA



BLUESTAR. BUSINESS MADE SIMPLE.

BlueStar is a leading global distributor specializing in solutions-based technology, including Digital Identification, Mobility, Point-of-Sale, RFID, Digital Signage, Robots, and Security. We exclusively support value-added resellers, integrators, and ISVs with complete solutions, business development, and marketing support.

BlueStar provides end-to-end assistance for any project no matter the size or the market. We are your one-stop shop for all your technology needs, with a focus on flexibility and efficiency. Our dedicated sales and technical teams work alongside your operations to ensure seamless implementation.

Our commitment to your success, backed by our available robust financial resources, helps you become more agile, capable, and profitable.

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Finland

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Sweden

OUR VARMED PROGRAM IS AN EXTENSION OF YOUR COMPANY.

WE ARE YOUR DEDICATED RESOURCE,
COMMITTED TO HELPING YOU GROW YOUR
HEALTHCARE-FOCUSED BUSINESS.







THE BLUESTAR DIFFERENCE



BLUESTAR SERVICES

- Configuration
- · Staging
- Custom packaging
- · Kitting and Bundling



LOGISTICS EXCELLENCE

- · Centralized warehouse
- Same-day shipment
- EMEA drop-shipment
- Largest solutions-based stock in Europe, Middle East & Africa



LOCAL SUPPORT

- · 27+ locations across EMEA
- 18+ local language spoken in Sales, Support and Business
- Specialized local BDM teams in a brand or vertical market



BLUESTORE - ONLINE PLATFORM

- One-stop-shop, more than 90 vendors
- · Order, Invoice and RMA Management
- Quick Ordering function
- · Price Exceptions Visibility



CONTRACT & RENEWALS

- · Trained team for efficient service orders
- · Secure recurring revenue with renewals team
- Expertise in managing service opportunities
- · Ensure order cleanliness and correctness

GLOBALCARE

- Upscale Globally
- Global network of experts
- Global warehouse and shipment

ANDROID COMPETENCE CENTRE

- Zero Touch deployment
- · Google Play app management
- · Google Play Protect
- Android Enterprise
 Reommended solutions

DIGITALLY READY

- ERP Import FTP server
- · Stock updates every 30 min.
- · XML Orders and Invoices
- EDI connection available
- · Manage with API's



Visit ISV Portal ▶

ACCELERATE YOUR BUSINESS WITH BLUESTAR.

Discover TEConnect, an exclusive BlueStar program designed to help Independent Software Vendors (ISVs) grow their business. If you develop software solutions within the Healthcare market, TEConnect links you with top manufacturers, system integrators, and resellers, providing unique networking opportunities to foster meaningful partnerships.



HEALTHCARE SOLUTIONS

BlueStar is your trusted partner for innovative healthcare technology, with a focus on customer-centric solutions. Our range of medical-grade computers, tablets, monitors, and peripherals supports the unique needs of Smart Hospitals and modern pharmacies, ensuring patient and assets traceability as well as improved efficiency. We actively help healthcare providers optimize workflows and deliver better patient care and safety. With BlueStar, you get reliable technology designed to integrate seamlessly with existing systems, backed by a team committed to meeting your specific requirements.





of hospitals in Europe plan to invest in smart hospital technology within the next 3-5 year



in EMEA plan to increase their investment in patientcentric technologies like wearables and portals.



is expected to be the global growth of IoT-based asset tracking technology in healthcare, with EMEA contributing a substantially.









Pharmacy Management

Specimen Collection

ID Badge Printing

Laboratory Management

Workflow **Efficiency**

> **Attendance & Time Management**

Doctor/ Nurse Location

Tracking

Assets Real Time Location

Barcode Medication

Patient Identification

PATIENT IDENTIFICATION

- Wristband printer
- Barcode scanner
- Handheld terminal with scanner

Print wristbands directly from your software and verify with scans, seamlessly integrating mobile devices for real-time updates.

ASSETS REAL TIME LOCATION

- Label printer
- **RFID Tag printer**
- Rain RFID solution or 1 to 10 Mobile Computers with UHF RFID reading capacity

Essential hardware for swiftly tracking and identifying lost items throughout hospitals, regardless of visibility, ensures rapid ROI and enhances Smart Hospital management efficiency.

PATIENT SELF CHECK-IN

- 22" Touch Screen terminal Android or Windows
- Self-service floor kiosk stand
- Receipt printer

A self check-in Auto ID system in hospitals or clinics streamlines patient registration, reduces wait times, improves data accuracy, and enhances overall patient experience, allowing staff to focus more on direct patient care.

ID BADGE PRINTING

- Plastic card printer and software
- Full colour printing ribbon
- Pack of plain white cards
- Printer cleaning kit

Get all you need for designing and printing ID cards, including dual-sided printing, Mag-Smart-Contactless encoding, extended lifespan, and optional enhanced security features.





MOBILE COMPUTERS



Data capture in healthcare assures quality care, effective medications, and safety for patients and providers. Datalogic innovations are helping protect patients and staff at healthcare facilities worldwide: mobile computers maintain processes and inventory and deliver efficient and secure data by capturing and eliminating manual data errors with patient file reliability, tracking and follow up.

KEY POINTS:

- · Manufactured with disinfectant ready, anti-microbial materials
- · The special housing is resistant to harsh chemical cleaning
- Wireless charging eliminates contacts, the most common point of failure for a mobile device

Shop Now

Honeywell

From hospital stockroom to point of care, lab and pharmacy, healthcare professionals today need to do much more than capture data. They also need to communicate, collaborate and share information in real time. Honeywell put their knowledge of healthcare workflows and technology expertise into mobile computing solutions designed for this demanding environment:

KEY POINTS:

- Enterprise Scanpal series or series the Mobility Edge platform
- Disinfectant-ready housing and connectors
- Rugged, sleek and lightweight design

Shop Now

₹ ZEBRA

Zebra Mobile computers are designed specifically for healthcare, so that hospitals and other healthcare organizations can confidently deploy mobile devices to nurses, clinicians and ancillary healthcare workers with affordable, ergonomic and lightweight mobile computers that are disinfectant ready.

KEY POINTS:

- · Medical grade plastics able to withstand frequent cleaning
- · Durable device with Android's unmatched ease of use
- The most powerful ready-to-use optional voice solutions
- Secure texting/messaging and data capture, through one device without compromising on patient privacy or data security

Shop Now

BARCODE SCANNERS



Healthcare professionals rely on Datalogic bar code scanners during direct care activities to guarantee correct patient identification, medication verification and a comprehensive Electronic Medical Records (EMR) management.

KEY POINTS:

- · Manufactured with disinfectant ready, anti-microbial materials
- The special housing is resistant to harsh chemical cleaning
- Equipped with an intuitive soft line viewfinder that helps the operators easily target exactly the code they want to read
- Wireless charging eliminates contacts, the most common point of failure for a mobile device

Shop Now



Honeywell

Honeywell healthcare handheld scanners can help you error-proof tasks such as patient identification during admissions or prior to procedures, delivering medication or meals, or during specimen collection. Honeywell high-performance healthcare scanners can read damaged and poor-quality barcodes, eliminating wasted seconds from any scan and increasing productivity.

KEY POINTS:

- Designed with Anti-Microbial housing
- Multiple modes for Patient Comfort, such as Patient Do-Not-Disturb, Vibration, and Scan Lamp
- · Different models: Corded, cordless and even Battery-Free

Shop Now



The High Density Series healthcare scanners deliver a simple way to Identify a patient with the barcoded wristband and prescription orders that reduce medical errors and enhance the efficiency of the hospital environment.

KEY POINTS:

- 2 models: MS852+ HC (USB corded) and MS852B+ HC (Bluetooth)
- · Ultra-rugged design: IP42 and 2.1m drop spec
- Medical Certifications: ISO 22196, ISO 11737-1, ISO 11737-2

10



B**rue**Star

BARCODE SCANNERS

₹%.ZEBRA



Zebra healthcare scanners are designed to operate all shift long, work quietly through the night, and offer maximum protection against the spread of infection. Hospital staff can leverage a barcode patient identification system that will help streamline patient admissions and access to important patient information and health records, ensuring higher levels of care and reducing the risk of errors.

KEY POINTS:

- · Automate data capture and improve data accuracy
- Smooth disinfectant ready design protection against the spread of bacteria
- White Illumination LEDs and green aimer easier scanning barcodes on color-coded specimen trays and cassettes
- Use same scanner to interface with multiple host applications

Shop Now

intel.
partner Gold loT Solutions

BlueStar has become one of the latest Intel® IoT Solution Aggregators.

Becoming an Intel® IoT Solution Aggregator reinforces BlueStar's solution selling approach to the IoT & Healthcare markets and enables BlueStar to actively engage with Intel domain expertise and resources and allows us to bring to you some of the key values of having Intel® embedded within solution elements.

One such capability is Intel® Active Management Technology (Intel® AMT), embedded in all Intel® Core™ i5 and i7 vPro® processors , which enables remote support, below the OS (when that has an issue), remote upgrade and security services all to minimise downtime and keep your infrastructure and devices operating effectively and efficiently.

TABLETS



unitech

The Rugged Tablet product line is defined by ergonomic design, versatility, and durability, for use in enterprise, industrial and harsh environments. Our Windows-based and Android-based handheld devices feature a wide range of connectivity options, development software and strong database integration.

KEY POINTS:

- Connectivity options up to the latest 5G and WLAN 6e technology
- Advanced data capturing 1D/2D, 2D Long Range, HF/NFC, UHF/ RFID
- Devices come preinstalled with software solutions that aim to take your mobile agility and productivity to the next level

Shop Now



Whether the healthcare workers need mobile access to clinical information or constant communication between first response teams and remote healthcare advisors, Zebra Tablet portfolio is here to serve outside the Point of care areas. Public Safety in terms of Ambulances and emergency services is a crucial area where Zebra Tablets help first responders to work safely and make life-saving decisions.

KEY POINTS:

- · Enterprise-class tablet with Android Operating System
- Advanced medical grade plastics enable constant disinfection
- 5G and Wi-Fi 6 provide the fastest and most dependable wireless connections

RFID



RFID





KEY POINTS:

- Improve inventory visibility
- Reduce out-of-stocks
- Enable omni-channel fulfillment
- Enhance shopping experiences
- Prevent loss

Shop Now



Keonn provides system integrators with the most complete, seamless and advanced set of RFID hardware and software solutions to enhance the customer shopping experience at retail stores and to track and trace items at warehouses, libraries, hospitals and other spaces.

KEY POINTS:

- RFID readers, multiplexers, antennas
- Encoding systems
- RFID inventory and tracking systems, RFID interactive systems,
- RFID payment systems, RFID loss-prevention systems
- Cloud software

Shop Now

nordic¹id

Keonn provides system integrators with the most complete, seamless and advanced set of RFID hardware and software solutions to enhance the customer shopping experience at retail stores and to track and trace items at warehouses, libraries, hospitals and other spaces.

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- RFID payment systems, RFID loss-prevention systems
- Cloud software

Shop Now





Clinicians enter passwords to access secure workstations and applications 70 times daily, on average. Imprivata's OneSign® authentication solution provides tap-and-go access, saving valuable time while vastly improving security. RF IDeas designs, develops and manufactures a complete line of pcProx® credential readers for proximity and contactless smart cards.

KEY POINTS:

- · Protect and secure confidential information through enhanced
- Integrate with traditional ID badges for more flexibility
- Designed to interface with a variety software solutions
- Range of readers / writers to suit all areas

Shop Now



Zebra's RFID healthcare solutions provide the kind of actionable insights that lead to optimal care. Zebra solutions help identify, track, locate, and monitor the condition of every patient, staff, and asset in an organization, ensuring better outcomes for patients.

KEY POINTS:

- RFID and 1D/2D barcode scanning paired with the mobile computers provide great solutions for asset and inventory management
- Utilising UHF RFID printing to provide additional visibility and tracking improvements
- · RFID patient tracker solutions help track and monitor the location of your patients





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PRESCRIPTION PRINTING





Star Micronics is a leading supplier of small printers for pharmacy prescription and medication label printing. For prescription printing and endorsing Star offers a range of printers from the SP298 dot matrix slip printer to the TSP800II wide format direct thermal printer. Star also offers an economical range of direct thermal label printing solutions for standard label formats.

KEY POINTS:

- Ideal for pharmacies to enable endorsing
- prescriptions at the counter
- Fast dot matrix or thermal printing
- Standard thermal paper rolls, label rolls or pre-printed prescription
- Simple paper and ribbon loading
- Range of connectivity options for PC system, tablet or mobile applications

Shop Now

PRINTING SUPPLIES





We understand that your complete satisfaction is based on efficiency, quality and total solution support. This is why we offer a comprehensive selection of Genuine Supplies that will provide GUARANTEED performance through your TSC Auto ID & Printronix Auto ID Industrial, Desktop or Mobile printer.

KEY POINTS:

- Labels AND Thermal Transfer Ribbons for Industrial, Desktop and **Mobile Printer Applications**
- Receipt/Transaction Supplies for Mobile Printer Applications
- Specialty/Custom Labels, Tags and Tickets for any Application

Shop Now

BARCODE LABEL PRINTERS



brother

Brother has designed a range of portable and desktop printers that meet the needs of healthcare professionals. The printers ensure ease of use, excellent compatibility, and true portability.

KEY POINTS:

- Customized solutions
- Efficiency,Print in multiple formats wherever and whenever you need to, High quality and performance
- Solutions for different environments within the healthcare sector

Shop Now





- Disinfectant ready housing and connectors
- A complete set of accessories with dedicated focus on the healthcare segment
- Honeywell Printer Edge platform with easy setup, quality output, enhanced security

Shop Now



SATO offers a wide range of solutions for the healthcare sector, including wristbands and labels. They specialise in patient identification systems and work with hospitals to improve safety, efficiency and costeffectiveness while ensuring patient peace of mind.

KEY POINTS:

- Hassle-free cleaning when time matters (antimicrobial casing)
- Easy media & ribbon set up
- 23% smaller than the equivalent models on the market
- Faster than average 7- inch/sec print speed
- Onboard guidance videos
- Easy connectivity to peripheral devices
- Optional accessories

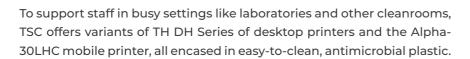
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BrueStar

BARCODE LABEL PRINTERS





KEY POINTS:

- Available in robust 2-inch and 4-inch versions, with 203 dpi or 300 dpi print options in each
- Sustainable and reducing environmental impact, both the TH DH Series and Alpha-30HLC can print on linerless media
- The packaging and TH DH Series plastic casings are 100% recyclable, as are over 90% of its components

Shop Now



Zebra's thermal printers help strengthen patient care from admission to discharge. Healthcare printer models are purpose-built with medical-grade, disinfectant ready materials that can be safely cleaned between each use. Together, Zebra's printers, healthcare labels and wristbands can be used to label patient samples, track medical supplies, optimise patient identification and manage inventory.

KEY POINTS:

- High-Resolution printing for specialty healthcare label requirements
- Disinfectant ready and UV-ready housing for clinical environment
- Works with Zebra's Z-band Direct Thermal Antimicrobial wristbands

Shop Now

ID/CARD PRINTERS

CARD ACCESSORIES

Manufacturer of people ID accessories and supplies

KEY POINTS:

- · More than 450 references
- · Strict quality control
- Fast delivery

Shop Now

ID/CARD PRINTERS





Entrust data and compliance solutions protect and enable healthcare workers, administrators, and patients with strong identities, secure payments, and protected data.

KEY POINTS:

- The comprehensive solutions protect sensitive data through encryption, authentication, and digital certificates
- Entrust support the healthcare industry in managing and securing a workforce that operates both remotely and on-premises, safeguarding critical assets and sensitive information

Shop Now





Explore our wide selection of FARGO® card printers that range from plug-and-play, entry-level offerings to more sophisticated printing solutions that offer more advanced features, versatile encoding and lamination options.

KEY POINTS:

- Simple
- Reliable
- Affordable

Shop Now



狐.ZEBRA

Zebra has a great line of pioneering id/card printers. This is well suited for the Healthcare industry to print out badges for healthcare workers that last long and are durable. Zebra have mastered fast and effortless card printing, making it easy to manage the printers and train staff to use it.

KEY POINTS:

- · Multiple encoding and connectivity options
- Intuitive card feeder automatically adjusts for varying card thickness
- Easy set-up with painless plug-n-play deployment
- Varied choice of Single or dual-sided, edge-to-edge monochrome and color cards



INTERACTIVE DIGITAL SIGNAGE





Interactive displays to support visitors and provide tailored solutions for critical healthcare needs. Engage doctors and patients by replacing whiteboards with an interactive information hub with access to care plans, staff assignments, medical records, lab results, imaging and more. Boost patient experience with bedside infotainment and improve capacity management with touchscreen solutions.

KEY POINTS:

- · Add apps of choice to streamline care
- · Make hospital information easier to access for staff and patients
- Easy to use platforms for accessing and updating electronic health record (EHR systems) to Improve pharmacy
- operations, manage patient requests and enhance healthcare teams' collaboration

Shop Now

TOUCHSCREENS

ēlo



Elo offers touchscreen product solutions for a variety of healthcare applications — ranging from nurse stations, clinical review and capacity management, to patient check-in and pharmacy check out.

Elo's versatile solutions help streamline healthcare administration and

enhance the patient experience. Interactive touchscreen experiences offer additional benefits over non-touch display systems.

KEY POINTS:

- DICOM Medical Grade Touchscreen Monitors designed for consistent image review
- Increase safety for healthcare providers and patients with the easyto-clean touchscreen displays
- Elo can help develop and customize products for almost any medical device

Shop Now



KIOSKS



ēlo

Enhance patient check-in with Elo's modern medical self-service platform and your preferred software. This purpose-built healthcare kiosk offers an easy to clean and cost-effective design that is simple to deploy and manage – enabling caregivers to spend more time on patient care.

KEY POINTS:

- · Easily check temperature
- Get patients and visitor to identify themselves
- Add insurance information
- · Complete consent forms
- Simplify payments





Zebra with its line of interactive Kiosks can support the Healthcare sector for Patient check-in and prescription Tracking. It can help you transform the experience of the patients with the ultimate products in self-service. Patients can now check in and let the doctors and staff know their whereabouts.

KEY POINTS:

- · Range of high definition multi-touch 10 inch and 5 inch display
- Voice and Video Calling support
- Latest wireless connectivity



DEVICE MOUNTS

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Ergonomic Solutions, the creators of SpacePole®, is an established, leading global supplier of innovative and ergonomically designed technology mounting solutions. Finished metal product comes with added protection through the application of an IGP-DURA® care antimicrobial powder coating which prevents the growth of bacteria and fungi, and prevents strong germ growth between cleaning cycles, guaranteeing low bacterial attack.

KEY POINTS:

- · Modular design to configure printers, scanners, screens and more
- Mounts and enclosures for Apple & Samsung tablets and smartphones
- · Integrated solutions for multiple technology hardware
- Custom solutions designed and manufactured by Ergonomic Solutions

Shop Now

BrueStar

SOFTWARE

21



42GEARS

SureMDM by 42Gears is an MDM solution that can manage all kinds of devices from a single central console. Whether hospitals need to manage wearables, VR headsets, patient tablets, or smart kiosks, SureMDM keeps every device safe. Plus, if you're interested in SureMDM, you can try it free for a month at any time.

KEY POINTS:

- Establish clear boundaries for worker-owned devices to manage sensitive data.
- Boost productivity by blocking access to games and entertainment via the on-device MDM app.
- Prevent device loss with constant inventory tracking, and use location-tracking to find and secure misplaced devices.

Shop Now





Increase productivity and keep employees happy by letting Ivanti's healthcare-focused technology manage and secure your endpoints from end to end, ensuring patient safety, data confidentiality and service availability. Discover and remediate all your hardware and software assets and easily run reports.

KEY POINTS:

- Secure patient records
- Protect against cyber attacks
- Improve visibility of assets

Shop Now

The solutions above are only a selection of more than 18 software brands available at BlueStar. Most of them offer tailored solutions to match the needs of the healthcare environments.



Mobile Computer Software



Barcode Scanner Software



ADDITIONAL
VERTICAL
SOLUTIONS &
INSIGHTS















