HEALTHCARE
SOLUTIONS

POWERED BY BLUESTAR

BlueStar

BUSINESS. STRAIGHTFORWARD WITH BLUESTAR.

BlueStar is the leading global distributor of solutions-based Digital Identification, Mobility, Point-of-Sale, RFID, Digital Signage, Network Infrastructure, and Security technology. BlueStar works exclusively with value-added resellers, integrators and ISV's, providing them with complete solutions, business development and marketing support.

BlueStar provides many extended services to our customers to make them more agile, more capable, and more profitable. Our differentiator is that we work as a partner alongside your operation. We are a flexible, no nonsense organization with dedicated sales/technical teams and great financial strengths and benefits.

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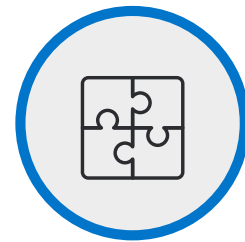
WHY IS BLUESTAR DIFFERENT?

APPROACH
- Solutions based distribution
- Understanding of market place and products
- Local sales team

LARGE PRODUCT SELECTION
- Multi-manufacturer portfolio
- Flexibility of choice
- Best of breed to fit your needs
- Complete solution offering

CUSTOM CONFIGURATION
- Single code ordering
- Different packaging options
- Shipment branding
- Personalized packaging

TECHNICAL SUPPORT
- Experienced, qualified professionals
- Pre-sales & post-sale support
- Multi-lingual support lines
- Returns & repairs management
- Local support

STOCK, PRICING & ORDERING
- Dedicated web shop
- FTP feeds for stock quantities
- CSV document for pricing
- EDI – Electronic Data Interchange Complete solution offering

OUR HEALTHCARE TEAM IS AN EXTENSION OF YOUR COMPANY.

WE ARE YOUR DEDICATED RESOURCE TO HELP YOU GROW YOUR HEALTHCARE BUSINESS.

STOCK OPTIONS
- Dedicated stock holding
- Bonded stock options
- Demo pool availability
- Fulfillment & 3PL services

SHIPPING OPTIONS
- Choice of delivery method
- Customer logo on delivery note
- Custom Packaging options
- Dated Deliveries

TECHNICAL SERVICES
- Pre-configurations
- Installation services
- BlueStar Managed Services
- Warranties and service plans

HEALTHCARE SOLUTIONS

There is a great need to assist the Healthcare industry with specialty electronics such as patient identification, data management, specimen tracking, and so much more. It can be challenging to manage all your healthcare needs , but with the help of VARMED solutions and services, healthcare channels are able to safely strengthen the patient experience.

80%
of clinicians reported they trust technologies and the data they produce to improve clinical care
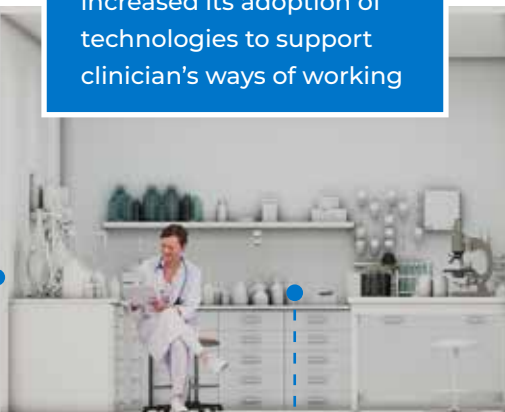
65%
said their organization has increased its adoption of technologies to support clinician's ways of working

49%
of organizations say they are challenged with finding the right healthcare technologies and need help

Pharmacy Management

Specimen Collection

Workflow Efficiency

Doctor/ Nurse Location Tracking

ID Badge Printing

Attendance & Time Management

Laboratory Management

Patient Identification

BlueStar

ASK BLUE

Barcode Medication

Assets Real Time Location

PATIENT IDENTIFICATION

- 1 x Wristband printer
- 1 x barcode scanner
  Allowing printing and scanning at point of issue.
- 1 x Hand held Terminal with Scanner
  Allowing checking of the Wristband at any point.

Everything to print a wristband directly from your software and scan for verification. Plus with having a mobile device scan the wristband for up to date details.

ASSETS REAL TIME LOCATION IDENTIFICATION

- 1 x Label printer
- 1 x barcode scanner
  Allowing printing and scanning at point of issue.
- 1 x Hand held Terminal With Scanner
  Allowing checking of the Wristband at any point.

Basic Hardware needed to give everything a barcode label for easy tracking. Simply scan the item in and out and assign to a user during that period.

PATIENT SELF CHECK-IN

- 1 x 22" Touch Screen terminal Android or Windows.
- 1 x ELO Wallaby Self Service Floor Stand
- 1 x Star TSP143III Receipt Printer

Everything you need for a patient to check in and receive a time / doctor / room confirmation slip. Add extra's like Camera / Barcode Scanner and more

ID BADGE PRINTING

- 1 x Plastic Card Printer and Software
- 1 x Full colour Printing Ribbon
- 1 x Pack of Plain White Cards
- 1 x Printer cleaning kit

Everything you need to design and print ID cards.
Add Dual Sided printing / Mag-Smart-Contactless Encoding / Longer life / More security if needed.

MOBILE COMPUTERS

DATALOGIC
EMPOWER YOUR VISION

Datalogic mobile computers deliver efficient and secure data by capturing and eliminating manual data errors with patient file reliability, tracking and follow up.

KEY POINTS:
- Manufactured with disinfectant ready, anti-microbial materials
- The special housing is resistant to harsh chemical cleaning
- Wireless charging eliminates contacts, the most common point of failure for a mobile device

Learn More

Honeywell

From hospital stockroom to point of care, lab and pharmacy, healthcare professionals today need to do much more than capture data. They also need to communicate, collaborate and share information in real time. Honeywell put their knowledge of healthcare workflows and technology expertise into mobile computing solutions designed for this demanding environment:

KEY POINTS:
- Disinfectant-ready housing and connectors: Designed to withstand frequent exposure to cleaning solutions.
- The CT40 XP HC mobile computer is an all-purpose healthcare tool with the longest security lifecycle in the industry
- The ScanPal EDA51 HC is an easy-to-use and pocketable assistant. It also lowers the total cost of ownership of a solution that's purpose-built for healthcare.

Learn More

ZEBRA

Zebra Mobile computers are designed specifically for healthcare, so that hospitals and other healthcare organizations can confidently deploy mobile devices to nurses, clinicians and ancillary healthcare workers with affordable, ergonomic and lightweight mobile computers that are disinfectant ready.

KEY POINTS:
- Medical grade plastics able to withstand frequent cleanings
- Durable device with Android's unmatched ease of use
- The most powerful ready-to-use optional voice solutions
- Secure texting/messaging and data capture, through one device without compromising on patient privacy or data security.

Learn More

BARCODE SCANNERS

DATALOGIC
EMPOWER YOUR VISION

Healthcare professionals rely on Datalogic bar code scanners during direct care activities to guarantee correct patient identification, medication verification and a comprehensive Electronic Medical Records (EMR) management.

KEY POINTS:
- Manufactured with disinfectant ready, anti-microbial materials
- The special housing is resistant to harsh chemical cleaning
- Equipped with an intuitive soft line viewfinder that helps the operators easily target exactly the code they want to read
- Wireless charging eliminates contacts, the most common point of failure for a mobile device

Learn More

Honeywell

The Xenon XP 1950 series healthcare scanners deliver premium performance and class-leading durability for increased clinician productivity and maximum uptime – improving patient outcomes and lowering TCO.

KEY POINTS:
- Designed with disinfectant-ready plastic housing
- Multiple modes for Patient Comfort, such as Patient Do-Not-Disturb, Vibration, and Scan Lamp
- Different models: Corded, cordless and even Battery-Free
- The Honeywell Scanner Management Utility (SMU) automates the deployment and updates in your environment

Learn More

ZEBRA

Armed with Zebra products with barcode scanning capability, nurses can scan the patient wristband, the medication and their own ID card in seconds, ensuring that the right patient receives the right medication, the right dose, by the right route, at the right time.

KEY POINTS:
- Automate data capture and improve data accuracy
- Smooth disinfectant ready design that provides maximum protection against the spread of bacteria
- White Illumination LEDs and green aimer to make scanning barcodes on color-coded specimen trays and cassettes easier
- Use same scanner to interface with multiple host applications

Learn More

TABLETS

ZEBRA

Whether the healthcare workers need mobile access to clinical information or constant communication between first response teams and remote healthcare advisors, Zebra Tablet portfolio is here to serve outside the Point of care areas. Public Safety in terms of Ambulances and emergency services is a crucial area where Zebra Tablets help first responders to work safely and make life-saving decisions.

KEY POINTS:
- Enterprise-class tablet with a choice of Android or windows operating systems
- Multiple form factors to enable ease of carrying, removable keyboard for use while walking or standing
- Rugged frame options to withstand drops
- Data input options include touchscreen entry, stylus, keyboard, barcode, or camera

Learn More

TOUCHSCREENS

Elo offers touchscreen product solutions for a variety of healthcare applications — ranging from nurse stations, clinical review and capacity management, to patient check-in and pharmacy check out. Elo's versatile solutions help streamline healthcare administration and enhance the patient experience. Interactive touchscreen experiences offer additional benefits over non-touch display systems.

KEY POINTS:

- Create efficiencies & eliminate paper-based processes
- Increase patient satisfaction & decrease wait times
- Elo 03-series medical-grade touch-monitors feature DICOM Part 14 functionality, IEC60601 compliant power supply and are IP54 certified and sealed against dirt, dust and liquids
- Optional handles for flexibility of movement and privacy screens for sensitive data
- Elo all-in-ones serve as POS and self-check-in stations

Learn More

BlueStar has become one of the latest Intel® IoT Solution Aggregators.

Becoming an Intel® IoT Solution Aggregator reinforces BlueStar's solution selling approach to the IoT & Healthcare markets and enables BlueStar to actively engage with Intel domain expertise and resources and allows us to bring to you some of the key values of having Intel® embedded within solution elements.

One such capability is Intel® Active Management Technology (Intel® AMT), embedded in all Intel® Core™ i5 and i7 vPro® processors , which enables remote support, below the OS (when that has an issue), remote upgrade and security services all to minimise downtime and keep your infrastructure and devices operating effectively and efficiently.

CONSUMER DEVICE ACCESSORIES

Ideal for an array of different applications within the healthcare environment, ENS Group's highly effective range of UV Clean solutions helps to increase hygiene levels and enhance user experience.

KEY POINTS:
- Available for monitors/touchscreens, payment terminals and handheld mobile devices.
- Easily attach to your ENS kiosk, cart and tablet solution.
- Motion sensing for 24/7 rapid, safe and automated disinfection.
- Eradicate 99.9% of all bacteria, viruses and germs.

Learn More

In addition to healthcare-ready mobile computers, Honeywell also offer Captuvo Enterprise Barcode Sleds. They transform the Apple mobile digital devices you're already using into productivity-boosting healthcare tools – each protected by a disinfectant-ready housing.

KEY POINTS:
- Protective, Disinfectant-Ready Housing - Can withstand sanitization chemicals and protects the iPhone from abuse common to healthcare environments.
- Reduces the number of devices managed by healthcare professionals.
- Integrated, easy-to-use imager that aggressively scans linear and 2D barcodes.
- Provides additional power to the iPhone, ensuring maximum uptime with an easy access, hot swappable battery.

Learn More

BARCODE LABEL PRINTERS

Honeywell

You want precise printing that's fast. You also want your printers to be reliable and easy to maintain. Patient care doesn't stop just because your printer does. You can count of proven Honeywell printer products; and they offer custom label media products, too.

KEY POINTS:
- Easy to setup, integrated workflow solutions
- Wristbands specifically for healthcare requirements ensure simple, intuitive printer loading and one-at-a-time printing to minimize waste.
- Seamless integration with comprehensive command language support – including ZSim2, our fast, friendly and complete ZPL-II emulation
- Cart-mounted or wall-mounted PB22 or PC23D printer is the ideal solution for specimen labeling at the bedside

Learn More

TSC PRINTRONIX AUTO ID

TSC Printronix Auto ID desktop thermal printers are built to support a variety of media for printing wristbands with superior imaging and label durability. The compact printers fit easily into cramped workspaces and ensure the precise marking of medical products, medications and patient specimens, improving tracking accuracy and reducing labeling errors.

KEY POINTS:
- High quality double-walled clamshell design with easy media loading and head open sensor
- SD Flash memory expansion up to 4 GB
- Ideally suited for product marking, shipping, healthcare and other labeling applications.
- Cerner Certified and works in any hospital system

Learn More

ZEBRA

Zebra has a wide range of printers to support multiple areas in the Healthcare market. We have wrist band printers with easy-to-load cartridges containing the only antimicrobial-coated wristbands on the market—Zebra's Z-Band® wristbands. Other Zebra desktop printers are well suited for lab, clinic, and pharmacy labeling needs.

KEY POINTS:
- Wristband printers and desktop printers are provided with IEC 60601-1 compliant power supplies ensuring additional electrical safety
- High-Resolution printing is ideal for specialty healthcare label requirements
- Disinfectant ready and UV-ready housing designed for clinical environment
- Works well with Zebra's Z-band Direct Thermal Antimicrobial wristbands

Learn More

ID/CARD PRINTERS

ZEBRA

Zebra has a great line of pioneering id/card printers. This is well suited for the Healthcare industry to print out badges for healthcare workers that last long and are durable. Zebra have mastered fast and effortless card printing, making it easy to manage the printers and train staff to use it.

KEY POINTS:
- Multiple encoding and connectivity options
- Intuitive card feeder automatically adjusts for varying card thickness
- Easy set-up with painless plug-n-play deployment
- Varied choice of Single or dual-sided, edge-to-edge monochrome and color cards

Learn More

PRESCRIPTION PRINTING

Star Micronics is a leading supplier of small printers for pharmacy prescription and medication label printing. For prescription printing and endorsing Star offers a range of printers from the SP298 dot matrix slip printer to the TSP800II wide format direct thermal printer. Star also offers an economical range of direct thermal label printing solutions for standard label formats.

KEY POINTS:

- Small Footprint SP298 is ideal for pharmacies to enable endorsing prescriptions at the counter
- Products available with fast dot matrix or thermal printing
- Models for standard thermal paper rolls, label rolls or pre-printed prescription sheets
- Simple paper and ribbon loading
- Range of connectivity options for PC system, tablet or mobile applications

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Healthcare Technology Insights

For the latest news on Healthcare Technology Solutions visit our vertical blog. This site has some great insights and trends that are shaping the future of technology in the Healthcare sector.

https://blog.bluestarinc.com/tag/healthcare

DEVICE MOUNTS

ENS Group are a leading global designer and manufacturer of mounting solutions which optimise technology use across a variety of industries, including Healthcare and Pharmacy. Developed in partnership with major manufacturers, ENS solutions are made using best-in-class materials and are designed to enhance the experiences of both our partners and their end users.

KEY POINTS:

- 20+ years as industry leader specialising in customised solutions.
- Increase efficiency with our innovative range of kiosks, carts and tablet mounts.
- Easily add UV Clean to any solution for 24/7 rapid, safe and automated disinfection.

Learn More

Ergonomic Solutions, the creators of SpacePole®, is an established, leading global supplier of innovative and ergonomically designed technology mounting solutions. Finished metal product comes with added protection through the application of an IGP-DURA® care antimicrobial powder coating which prevents the growth of bacteria and fungi, and prevents strong germ growth between cleaning cycles, guaranteeing low bacterial attack.

KEY POINTS:

- Modular design to configure printers, scanners, screens and more
- Mounts and enclosures for Apple & Samsung tablets and smartphones
- Integrated solutions for multiple technology hardware
- Custom solutions designed and manufactured by Ergonomic Solutions

Learn More

RFID

rf IDEAS

Clinicians enter passwords to access secure workstations and applications 70 times daily, on average. Imprivata's OneSign® authentication solution provides tap-and-go access, saving valuable time while vastly improving security. RF IDeas designs, develops and manufactures a complete line of pcProx® credential readers for proximity and contactless smart cards.

KEY POINTS:
- Protect and secure confidential information through enhanced authentication
- Integrate with traditional ID badges for more flexibility
- Designed to interface with a variety software solutions
- Range of readers / writers to suit all areas.

Learn More

ZEBRA

Zebra's RFID healthcare solutions provide the kind of actionable insights that lead to optimal care. Zebra solutions help identify, track, locate, and monitor the condition of every patient, staff, and asset in an organization, ensuring better outcomes for patients.

KEY POINTS:
- RFID and 1D/2D barcode scanning paired with the mobile computers provide great solutions for asset and inventory management
- Utilising UHF RFID printing to provide additional visibility and tracking improvements to more traditional barcode labeling applications in healthcare
- RFID patient tracker solutions help track and monitor the location of your patients

Learn More

INTERACTIVE DIGITAL SIGNAGE

Replace your whiteboard with a modern interactive information hub capable of communicating care plans, staff assignments, medical records, lab results, imaging and more - unifying key patient care components in one solution.

KEY POINTS:
- Add your own apps of choice to streamline care.
- Make hospital information easier to access for staff and patients
- Propose temperature check and wayfinding solution to patients and visitors

Learn More

KIOSKS

elo

Enhance patient check-in with Elo's modern medical self-service platform and your preferred software. This purpose-built healthcare kiosk offers an easy to clean and cost-effective design that is simple to deploy and manage – enabling caregivers to spend more time on patient care.

KEY POINTS:
- Easily check temperature
- Get patients and visitor to identify themselves
- Add insurance information
- Complete consent forms
- Simplify payments

Learn More

ZEBRA

Zebra with its line of interactive Kiosks can support the Healthcare sector for Patient check-in and prescription Tracking. It can help you transform the experience of the patients with the ultimate products in self-service. Patients can now check in and let the doctors and staff know their whereabouts.

KEY POINTS:
- Range of high definition multi-touch 10 inch and 5 inch display
- Voice and Video Calling support
- Latest wireless connectivity

Learn More

OUR PARTNERS

BlueStar

BarTender
BY SEAGULL SCIENTIFIC

ARMOR
MAKING THERMAL TRANSFER EASIER

EPSON
EXCEED YOUR VISION

APG CASH DRAWER®

CUSTOM®

Datacard Group

CITIZEN

NOVEXX
SOLUTIONS

retail
INNOVATION

elo

SUNMI

HID
FARGO®

ENS
GROUP

RAPTOOL

ZEBRA

BrightSign®

DATALOGIC
EMPOWER YOUR VISION

ergonomic® solutions
creators of SpacePole

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Honeywell

IMPINJ™

INTERNATIONAL CASH DRAWER LTD.

GVISION

labelmate

keonn

nordic id

DTM print

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